



PHILIPPINES - Center for International  
Trade Expositions and Missions  
Golden Shell Pavilion, ITC Complex,  
Roxas Blvd cor. Sen. Gil Puyat Ave.  
1300 PASAY CITY  
PHILIPPINEN

Your contact person:  
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Customer no.: 15041918  
Document number: 1350141862  
Date: 31.07.2019

**Your Stand Space Proposal - Ambiente 07.02.2020 - 11.02.2020**

Dear Sir/Madam,

We are delighted to hear you would like to take part in Ambiente 2020. We hereby submit to you our Stand Space Proposal for your placement at Ambiente 2020. We have placed your stand in the product area most relevant to you and we would be delighted to hear that you are happy with our Stand Space Proposal.

**Stand Space Proposal:**

Hall	Stand No.	Stand type	Width	Depth	Charged	Price/sqm	Total
9.2	E25	2 sides open	16,50m	6,00m	99,00sqm	297,00 EUR	29.403,00 EUR
Stand space, early booking							

Mandatory additional services	Quantity	Price	Total
AUMA-fee per sqm	99,00sqm	0,60 EUR	59,40 EUR
Environment-protection charge per sqm	99,00sqm	2,90 EUR	287,10 EUR
Exhibitor tickets	10	0,00 EUR	0,00 EUR
Set-up/dismantle tickets	20	0,00 EUR	0,00 EUR
Obligatory Media Package	1	585,00 EUR	585,00 EUR
<b>Total price</b>			<b>30.334,50 EUR</b>

This stand rental pricing is only valid as long as the price system requirements for Ambiente 2020 have been met for this category. The price for the media package can be reduced afterwards in accordance with clause 11 (2) of the terms and conditions. One Media Package will be invoiced in arrears to the joint stand organizer for each of its participants in accordance with clause 11 (2) of the terms and conditions.

This is a non-binding and preliminary cost overview. All prices are net prices. For exhibitors from abroad, no sales tax will be charged in Germany, provided that a valid VAT-ID (exhibitors from the EU) or equivalent proof of business in the form of a tax number (exhibitors from non-EU countries) is submitted.

The Stand Space Proposal is valid until **07.08.2019**. After that, we can no longer guarantee the reservation of the stand option. Please find the hall plan along with the stand plan in the appendix to this letter. Please note that changes/additions to this document have no legal effect.

**Stand Space Acceptance:**

We are in agreement with the above-mentioned Stand Space Proposal and agree with Messe Frankfurt Exhibition GmbH's General Terms and Conditions which accompany this document as an attachment.

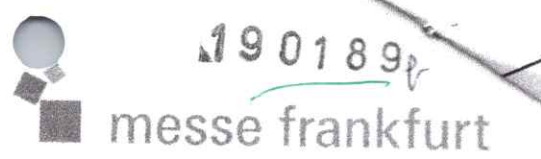
\_\_\_\_\_  
Date  
Center for International Trade Expositions and Missions  
Company name  
PAULINA SUACO-JUAN, Executive Director  
Signature

Important: The Stand Space Acceptance may only be signed by the contractual partner (company) stated in the Intention to Exhibit and not by any other third party. The Stand Space Acceptance is a legally binding contractual offer.

Should you wish to mention your internal order number on the stand rental invoice, please specify it below:

Purchase order number: \_\_\_\_\_

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Tel: +49 69 7575 6830  
Annette.Melius@messefrankfurt.com  
Customer no.: 15041918  
Document number: 1350129438  
Date: 26.02.2019

**Your Stand Space Proposal - Ambiente 07.02.2020 - 11.02.2020**

Dear Sir/Madam,  
We are delighted to hear you would like to take part in Ambiente 2020. We hereby submit to you our Stand Space Proposal for your placement at Ambiente 2020. We have placed your stand in the product area most relevant to you and we would be delighted to hear that you are happy with our Stand Space Proposal.

**Stand Space Proposal:**

Hall	Stand No.	Stand type	Width	Depth	Charged	Price/sqm	Total
9.3	C11	4 sides open	21,50m	6,00m	129,00sqm	318,00 EUR	41.022,00 EUR

Stand space, early booking

Mandatory additional services	Quantity	Price	Total
AUMA-fee per sqm	129,00sqm	0,60 EUR	77,40 EUR
Environment-protection charge per sqm	129,00sqm	2,90 EUR	374,10 EUR
Exhibitor tickets	15	0,00 EUR	0,00 EUR
Set-up/dismantle tickets	20	0,00 EUR	0,00 EUR
Obligatory Media Package	1	585,00 EUR	585,00 EUR
<b>Total price</b>			<b>42.058,50 EUR</b>

This stand rental pricing is only valid as long as the price system requirements for Ambiente 2020 have been met for this category. The price for the media package can be reduced afterwards in accordance with clause 11 (2) of the terms and conditions. One Media Package will be invoiced in arrears to the joint stand organizer for each of its participants in accordance with clause 11 (2) of the terms and conditions.

This is a non-binding and preliminary cost overview. All prices are net prices. For exhibitors from abroad, no sales tax will be charged in Germany, provided that a valid VAT ID (exhibitors from the EU) or equivalent proof of business in the form of a tax number (exhibitors from non-EU countries) is submitted.

The Stand Space Proposal is valid until **26.03.2019**. After that, we can no longer guarantee the reservation of the stand option. Please find the hall plan along with the stand plan in the appendix to this letter. Please note that changes/additions to this document have no legal effect.

**Stand Space Acceptance:**

We are in agreement with the above-mentioned Stand Space Proposal and agree with Messe Frankfurt Exhibition GmbH's General Terms and Conditions which accompany this document as an attachment.

\_\_\_\_\_ Date \_\_\_\_\_ Company name \_\_\_\_\_ Signature \_\_\_\_\_  
 Center for International Trade Expositions and Missions PAULINA SUACO-JUAN, Executive Director

Important: The Stand Space Acceptance may only be signed by the contractual partner (company) stated in the Intention to Exhibit and not by any other party. The Stand Space Acceptance is a legally binding contractual offer.

Should you wish to mention your internal order number on the stand rental invoice, please specify it below:

Purchase order number: \_\_\_\_\_