

02501409

## CONTRACT OF SERVICES

### (HIRING OF OFFICIAL BOOTH AND VENUE ENHANCEMENTS CONTRACTOR FOR IFEX PHILIPPINES 2025)

#### KNOW ALL MEN BY THESE PRESENTS:

This Contract of Services is made and entered into by and between:

The **CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS (CITEM)**, a government instrumental ty attached to the Department of Trade and Industry (DTI), with principal address at Golden Shell Pavilion, Roxas Boulevard corner Sen. Gil Puyat Avenue, Pasay City, represented herein by its **EXECUTIVE DIRECTOR ROMLEAH JULIET PULIDO OCAMPO**, hereinafter referred to as "PROCURING ENTITY";

-and-

**MSD GODSPEED EXHIBITS CORPORATION**, a company duly authorized to conduct business in the Philippines with office address at 324 Navy Road, Veterans Village, Quezon City, represented in this act by its Sales and Marketing Director, **MS. WINLOVE D. CAMPOS**, hereinafter referred to as "MSD GODSPEED";

#### WITNESSETH:

**WHEREAS**, CITEM, the government agency mandated to actively promote Philippine exports through the organization of trade fairs and selling missions, will implement its signature event, **IFEX PHILIPPINES 2025** on 22-24 May 2025, at the World Trade Center Pasay City, Manila;

**WHEREAS**, CITEM is in need the services of an Official Booth and Venue Enhancements Contractor that can provide a service package of high-quality and highly maintained aluminum based exhibition systems and amenities for **IFEX PHILIPPINES 2025**;

**WHEREAS**, the CITEM Bids and Awards Committee (CITEM-BAC) has conducted procurement activity in accordance with RA 9184 for the purpose of obtaining the best offer for the requirement;

**WHEREAS**, among the six (6) invited bidders and those who took interest to participate in the bidding, one (1) submitted its bid;

**WHEREAS**, the BAC designated a Technical Working Group to conduct the post qualification of the above requirement, wherein the latter submitted a post qualification report to the former for consideration;

**WHEREAS**, the BAC reviewed the post qualification report submitted by the Technical Working Group, and it was found that **MSD GODSPEED EXHIBITS CORPORATION**, is substantially compliant for the above-mentioned requirement;

**WHEREAS**, upon careful examination and evaluation, the BAC found and declared **MSD GODSPEED EXHIBITS CORPORATION**, as the Single Calculated and Responsive Bidder;

**WHEREAS**, **MSD GODSPEED EXHIBITS CORPORATION**, shall provide exhibition services that are of international standards and help CITEM project an image worthy of **IFEX PHILIPPINES 2025** stature;

**NOW THEREFORE** for and in consideration of the foregoing premises, the Parties hereby execute this Contract of Services outlining their respective responsibilities:

#### I. SCOPE OF WORK

##### MSD GODSPEED EXHIBITS CORPORATION

The Official booth and venue Contractor shall have full responsibility to undertake the following:

##### A. BOOTH REQUIREMENTS AND AMENITIES

1. Take charge of all booth requirements and amenities of the Organizer and Exhibitors and shall have the over-all supervision and responsibility for the exhibit and activity areas of the fair;

2. Provide the Exhibitor booth package for IFEX 2025 with booth amenities as listed in the attached. All amenities should be of good quality and clean material.
3. Provide all pertinent exhibition forms (e.g., Additional Amenities Order Forms, Electrical Plan and Order Forms, Application for Outside Contractors/Subcontractors, etc.) to the Exhibitors except the Booth Order Forms to be provided by the Organizer.
4. Act on the accomplished Booth Order Forms to be forwarded by the Organizer.
5. Act on all accomplished Additional Amenities Order Forms and Electrical Plan and Order Forms, to be submitted by the Exhibitors and shall bill the Exhibitors directly and collect payment depending on each order accordingly including the electrical consumption for standard booth systems.
6. Allow other booth contractors to service the requirements of other Exhibitors only when:
  - A. The booth to be used by another contractor is substantially different by, at least, 80% from that of the Official Booth Contractor's booth or is not made of materials or derivatives of materials being used by the Official Booth Contractor for its aluminum shell scheme, and
  - B. The Official Booth Contractor cannot execute the booths required by said Exhibitors.
7. Allow exhibitors to tap in-house personnel or affiliate/subsidiary companies including designers/architects, carpenters, and workers to execute and install their own booths since they do not represent a separate company or contractor, as long as these are not made of materials being used by the official booth contractor for its aluminum shell scheme, and
8. Provide, at least, 10% of its stand and materials inventory on site to serve as back-up for the additional on-site requirements.

#### **B. VENUE ENHANCEMENTS AND REQUIREMENTS**

1. Overall responsible for fabricating, installing and dismantling of all venue enhancements.
2. Provide incidental venue enhancements such as but not limited to stage or specialty lighting, proprietary materials, and special effects equipment among others.
3. The venue enhancements shall include but are not limited to items listed below subject to funds availability:
  - a. Signage Structure, Paneling, systems-based enhancements, etc.
  - b. Lobby enhancements (plants, props, etc.) as deemed necessary and essential to the show.
  - c. Other enhancements to be agreed upon by both parties within the amount posted.
4. Responsible for monitoring the costs of venue enhancements to ensure that same is within the amount posted.
5. Provide panel cover on all booths against the wall to allow Exhibitors to use it as storage in a location identified by CITEM.
6. Provide an Ingress Counter and should be available before 12 noon on the first day of ingress.
7. Warrant and shall guarantee all its works, deliverables, and services to be in good condition and in accordance with the best acceptable professional standards and theories of the exhibition industry throughout the duration of the project.

#### **C. ELECTRICAL REQUIREMENTS**

The Official Contractor shall be designated as the Official Utility Contractor, as well, for both water and electrical requirements with the following deliverables:

1. Submit electrical layouts to the venue owner and to CITEM, at least, three (3) days or as required by the venue owner before the scheduled contractors' ingress;
2. Coordinate directly with exhibition venue electricians/electrical engineers regarding house electrical regulations prior to tapping. On the other hand, Exhibitors' stand builders must coordinate with the designated official booth system/electrical contractor;
3. Be responsible for inspecting all electrical installations and connections.

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4. Allow the additional electrical connection to be installed by the Exhibitors provided that this has been requested in advance and there is excess power capacity to accommodate it for which the official booth contractor may charge a corresponding fee to be approved by CITEM;
5. Ensure that all electrical wiring, circuit breakers, transformers, convenience outlets, etc. used for the booths, registration/information counters, other counters and special settings are installed in accordance with electrical standards and are securely and neatly fastened and kept away from walkways/aisles in public view/access. Further, the material to be used for fastening purposes (e.g., tapes, molding, etc.) should match the color/shade of the background surface;
6. Provide electrical connection of 600 watts (300 watts lighting and 300 watts outlet) per 9 square meter booth for Exhibitors availing of the booth systems package. The electrical consumption shall be on a fixed rate per 9 sq.m, 6sq.m and 4sq.m booth based on the prevailing kilowatt hour of the venue;
7. Before Egress, the Contractor shall collect the electrical consumption fee from Exhibitors availing of the booth systems package as part of the Egress clearance procedure.
  - a. Exhibitors availing of RAW SPACE with more than 600W electrical load is required to apply for their own circuit breaker with the Official Booth Contractor;
  - b. For exhibitors with electrical consumption exceeding the 600 watts allocation per 9.6 and 4 square meter booth system package, the Official Contractor shall charge the prevailing kilowatt hour rate + 12% VAT during ingress and event proper based on the exhibitors' actual requirement as indicated in the submitted Electrical Plan and Order Form. These amounts may vary depending on the electrical charges of the event venue per kilowatt hour;
  - c. For raw space Exhibitors, the Official Contractor shall charge the electrical consumption based on the submitted Electrical Plan and Order Form. These amounts may vary depending on the electrical charges of the event venue per kilowatt hour and the required load requirement of each exhibitor
8. Prepare a summary of electrical consumption to be submitted to CITEM and venue owner;
9. Pay the venue owner (World Trade Center, Metro Manila) the total electrical consumption collected from exhibitors who availed of the CITEM booth system and those who applied for individual circuit breakers used during the event except those used by CITEM for special settings and areas and partners.

#### **D. WATER CONNECTION REQUIREMENTS**

1. The connection to the existing water supply network of the exhibition venue must be directly carried out by the Official Contractor with reference to the water connection requirements of CITEM on behalf of the Exhibitors and participants
2. If the need arises, the Official Contractor shall install a temporary preparation and wash area at a location that will be agreed upon by CITEM and Venue Owner with the following provisions:
  - a. Sink with faucet
  - b. Preparation table
  - c. Water connection
  - d. Wastewater system
  - e. Enclosed room (system or tent)
  - f. Waste bin

#### **E. MANPOWER REQUIREMENTS**

1. Assign its own supervisory personnel, technical staff, electricians, booth system and carpet installers, etc. to attend to and service the booth and electrical requirements of the Exhibitors and CITEM from ingress to egress
2. The assigned personnel shall give utmost priority to CITEM projects and shall be sufficient enough in number to cover and finish all requirements on the required time. The performance of these personnel shall be subject to the evaluation by CITEM.
3. All assigned personnel must be in proper uniform and must wear an appropriate ID at all times when in the exhibition site. The uniform must indicate if some assigned personnel is an electrician, installer, carpenter, etc.

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4. Provide and install a service information booth during the ingress to egress to easily locate its personnel for immediate rendering of services
5. Assign enough supervisory personnel, technicians and electricians to attend to and service the booth and electrical requirements of the Exhibitors and CITEM during the ingress and fair proper. Personnel must be present, especially right before the opening of the trade fair.

#### **F. OTHER SERVICE REQUIREMENTS**

1. Take charge of the plotting of the assigned venue prior to the contractors' ingress under the supervision of CITEM's Exhibition Design Division
2. Install, dismantle and haul new or existing CITEM carpets on the agreed time schedule.
3. Board up vacant booths and vacant spaces using aluminum systems framing, free of charge. The instruction to board up shall come from the Exhibition Design Division and provide free of charge system-based amenities. See Annex A and Annex B for free of charge system-based amenities
4. During ingress and fair proper, as the need arises, additional booth, booth furnishings and amenities, system panels, electrical requirements, e.g. wall panels, convenience outlets, shelves, electrical cords, etc. shall be sourced by the Organizer from the Official Booth Contractor with no on-site order surcharges
5. The Official Contractor must provide an Additional Amenities Order Form with a special discounted rate\* only applicable to the Organizer for the whole duration of the event. Standard rates will apply if Exhibitors order on site

#### **II. OTHER CONDITIONS**

1. Special Conditions stated in the Philippine Bidding Documents (PBD) and the Philippine Bidding Documents (PBD) shall form part of this Contract of Services
2. The Official Contractors winning/approved rate shall also apply to all CITEM co-organizers, sponsors, and other partners whose booth/setting requirements are coursed through CITEM
3. The Official Contractor may charge a management or supervision and responsibility fee (SRF) to the other booth contractor tapped by any Exhibitor to provide/construct its booth, whether aluminum or non-aluminum. This applies only in case the venue owner charges the official booth contractor a management/accreditation fee. In case of damages, the Official Contractor shall cover all financial obligations and indemnifications found inside the exhibition halls due to the venue owner
4. No management/supervision and responsibility fee shall be billed to the Organizer's contractors and partners working on special setting/areas which will be identified prior the event.
5. The Official Contractor shall undertake turn-over to and from venue owner before and after the event
6. The Official Contractor shall be contracted by CITEM for special settings that has 80% aluminum system-based structure
7. The Official Contractor shall provide CITEM copies of its pre-numbered Additional Amenities Order forms for pre-ordered and on-site orders
8. The Official Contractor shall perform its obligations and services in accordance with the best acceptable professional standards and theories of the exhibition industry. It shall exercise reasonable skill, care and diligence in the discharge of the duties agreed to be performed.
9. The Official Contractor shall be liable for failure of the facility caused by faulty construction, installation, wiring, etc. It shall hold CITEM and its agents/officers free from any and all liabilities, suits, actions, demands or damages arising from death or injuries to persons and properties, or any loss resulting from or caused by its personnel, incident to or in connection with the services to be performed
10. The Official Contractor shall indemnify, protect and defend at its own expense, CITEM and its agents/officers from and against all actions, claims and liabilities arising out of acts done by its personnel/representatives in the performance of the services
11. The Official Contractor shall bind itself to protect and hold CITEM free and harmless from any suit or liability arising from non-payment of any of the Exhibitors, it being understood that the transaction is strictly between the Exhibitor and the contractor

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12. The Official Contractor shall ensure that all amenities are delivered and/or services are rendered and are covered by the Acknowledgement Receipt.
13. Upon acceptance by the Official Contractor, it shall warrant and guarantee to complete and finish all its works, deliverables and services on the agreed time.
14. The Official Contractor warrants and shall guarantee all its works, deliverables, and services to be in good condition and in accordance to the best acceptable professional standards and theories of the exhibition industry throughout the duration of the project.
15. In case the Official Contractor declines to accept and fulfill CITEM requirements, CITEM has the right to assess and evaluate the validity of the given reasons and may decide to undertake the works on its own or hire the services of other contractor/s, the cost of which shall be deducted from the total contract price payable to the Official Contractor.
16. The Official Contractor shall collect the accomplished Additional Amenities Order Forms and Electrical plan from Exhibitors requesting to be serviced. Exhibitors shall settle their electrical consumption and extra orders onsite directly with the Official Contractor depending on filled up forms. The booth package shall be paid by CITEM.
17. The Official Contractor shall submit a summary of all serviced on-site orders and submit the same to CITEM one week after the fair.
18. The booth quantity estimates may increase or decrease and shall not be the basis for the Official Contractor in providing its services for the above trade show events and amenities.
19. The Official Contractor shall warrant that it has not given nor promised to give any amount of money, gifts, or favors to any CITEM official or employee and other third party in order to secure the contract.
20. In case of inconsistency in terms and conditions outlined in the above provisions, the decision of CITEM shall prevail.
21. The performance of the Official Contractor shall be subjected to a review and evaluation after the project. If the Official Contractor meets/satisfies all obligations and obtains a "Satisfactory" rating, the contract will be extended/enforced for the succeeding edition, if necessary.
22. In case the Official Contractor fails to obtain a satisfactory rating, CITEM may opt to cancel its contract and undertake the project/s on its own or negotiate with other contractors. CITEM's decision on the performance of the Official Contractor shall be considered deemed final and binding.
23. The Official Contractor shall automatically supply CITEM, as the organizer, with aluminum system requirements if the need arises.
24. The Official Contractor must be willing to coordinate with other CITEM contractors to ensure complete delivery of the project.

### III. SCHEDULE OF REQUIREMENTS

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

|   | PROJECT COMPONENTS                                        | SCHEDULE OF TURNOVER TO CITEM                                                      |
|---|-----------------------------------------------------------|------------------------------------------------------------------------------------|
| a | Booth Plotting                                            | Start of ingress until 10:00 am on 1st day of Ingress / May 20, 2025               |
| b | Special Area Carpet Requirements                          | Start of ingress until 12:00 nn on 1st day of Ingress / May 20, 2025               |
| c | Special Areas Electrical and Power Supply                 | Start of ingress until 12:00 nn on 1st day of Ingress / May 20, 2025               |
| d | Registration Counter and Ingress counter with Electricals | Start of ingress until 12:00 nn on 1st day of Ingress / May 20, 2025               |
| e | Aluminum-based Requirements and Collateral                | Start of ingress until 8:00 p.m. on 2 <sup>nd</sup> day of Ingress / May 21, 2025  |
| f | Exhibitor Booth Package                                   | Start of ingress until 12:00 p.m. on 2 <sup>nd</sup> day of Ingress / May 21, 2025 |
| g | Maintenance Support During Event                          | Start of Event Proper May 22-24, 2025                                              |
| h | Egress Clearance                                          | 03:00pm of May 24, 2025 onwards                                                    |
| i | Egress Proper                                             | 07:00pm of May 24, 2025 until 12:00am                                              |

#### IV. CONTRACT PRICE AND CONDITIONS FOR PAYMENT

1. In consideration of the Contract of Services, CITEM shall pay the amount of not to exceed *Four Million Two Hundred Four Thousand Two Hundred Sixty-Four Pesos (Php4,204,264.00)* in accordance with the specific requirement with its applicable rates shall be based on the rates hereto attached as ANNEX "C".
2. The total amount to be paid by CITEM shall be based on the following conditions:
  - 2.1 The final order or actual number of STANDARD ALUMINUM BOOTH SYSTEM 3x3 to be installed or the total number in sq.m during the second day of ingress, as verified by CITEM's Experience Design Division (EDD) and Inspection Team representatives.
  - 2.2 Venue enhancements, Logistics and Incidental Requirements shall be based on the awarded cost and actual quantity as verified by the Experience Design Division (EDD) and Inspection Team representatives.

#### PENALTY FOR DELAY/BREACH

1. In case of breach or failure to comply with the timeline stated in the Project Turnover Schedule a deduction shall be imposed equivalent to one percent (1%) of the total contract price for **every hour of delay**.
2. Likewise, in case of poor or substandard quality of work and deviation from specifications, a deduction shall be imposed equivalent to 10% of the amount of the component.
3. Once the cumulative amount of liquidated damages reaches 10% of the amount of the contract, the procuring entity shall rescind the contract without prejudice to other course of action and remedies open to it.

#### TERMINATION OF THE CONTRACT

1. **CITEM** has the option to terminate this Contract, upon Notice to **CONTRACTOR**, if an equivalent of 20% of the deliverables cannot be fulfilled for causes of force majeure or fault of the Supplier. PROVIDED that such termination shall not be construed as waiver of the **CONTRACTOR's** liabilities and **CITEM's** right to recover the value of payments plus damages under this Contract.

##### 1.1. TERMINATION FOR DEFAULT

**CITEM**, without prejudice to any other remedy for breach of Contract, by written notice of default sent to **CONTRACTOR**, may terminate this Contract in whole or in part:

- a. If **CONTRACTOR** fails to deliver any or all of the Goods or perform the services within the period(s) specified in the Contract, or within any extension thereof granted by **CITEM**; or
- b. If **CONTRACTOR** fails to perform any other obligation(s) under the Contract;
- c. If **CONTRACTOR**, in the judgment of **CITEM**, has engaged in corrupt or fraudulent practices in completing for or in executing the Contract.

For the purpose of this paragraph:

"Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.

"Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of **CITEM** and includes collusive practice among Bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive **CITEM** of the benefits of free and open competition.

In the event **CITEM** terminates the Contract in whole or in part, **CITEM** may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and **CONTRACTOR** shall be liable to **CITEM** for any excess costs for such similar Goods and Services. However, **CONTRACTOR** shall continue performance of the Contract to the extent not terminated.

##### 1.2. TERMINATION FOR INSOLVENCY

**CITEM** may at any time terminate the Contract by giving written notice to **CONTRACTOR**, if **CONTRACTOR** becomes bankrupt or otherwise insolvent. In this event, termination shall be

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without compensation to **CONTRACTOR**, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to **CITEM**.

### 1.3 FORCE MAJEURE

- a. **CONTRACTOR** shall not be liable for delays in performance or failure to perform its obligations under the Contract in case of result/s of Force Majeure
- b. For purposes of this section, "Force Majeure" means an event beyond the control of the **PARTIES** and not involving the **CONTRACTOR's** fault or negligence. Such events may include, but are not restricted to, wars and revolutions, fires, flood, epidemics, quarantine restrictions and freight embargoes.
- c. If a Force Majeure arises, the **CONTRACTOR** shall promptly notify **CITEM** in writing of such condition and the cause thereof. Unless otherwise directed by **CITEM** in writing, **CONTRACTOR** shall continue to perform its obligations under the Contract as far as reasonably practical and shall seek all reasonable alternative means of performance not prevented by Force Majeure.

### ARBITRATION

1. In case of a dispute between **CITEM** and **CONTRACTOR**, the dispute shall be resolved in accordance with Republic Act 9285 ("R.A. 9285"), otherwise known as the "Alternative Dispute Resolution Act of 2004."

### ADDITIONAL PROVISIONS

1. There shall be no escalation of rates during the duration of the Contract.
2. This contract shall be governed by and construed in accordance with the laws of the Philippines.
3. In the event any of the parties is compelled to institute any judicial proceedings to enforce any of the terms and conditions of this contract, the parties hereby agreed that any such proceedings shall be brought exclusively in the proper courts of Pasay City.
4. No amendment in or modification of the terms of this Contract shall be made except by written agreement signed by the Parties.

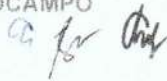
IN WITNESS WHEREOF, the parties have affixed their signatures on this \_\_\_\_\_ day of \_\_\_\_\_, hereat Pasay City, Metro Manila.

CENTER FOR INTERNATIONAL TRADE  
EXPOSITIONS AND MISSIONS

By



ROMLEAH JULIET PULIDO OCAMPO  
Executive Director



MSD GODSPEED EXHIBITS CORP.

By



WINLOVE D. CAMPOS  
Sales and Marketing Director

SIGNED IN THE PRESENCE OF:



JOSEPH D. BERNAT

Department Manager III, CCSD



WILMA G. DULAY

OIC-Chief, Controllershship Div.

CITEM

ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES)  
CITY OF PASAY

) S.S

BEFORE ME, a Notary Public for and in the City of Pasay, on this \_\_\_\_\_ day of \_\_\_\_\_ personally appeared the following:

02 APR 2025

Name

Competent Evidence  
of Identity


Issued at/on

ROMLEAF JULIET PULIDO OCAMPO  
WINLOVE D. CAMPOS

known to me and to me known to be the same persons who executed the foregoing instrument and acknowledged to me that the same is their free and voluntary act and deed as well as the free and voluntary act and deed of the entities they represent.

This instrument, which refers to a Contract of Services consisting of eleven (11) pages including this page whereon this acknowledgment is written, has been signed by the parties and their instrumental witnesses on each and every page.

WITNESS MY HAND AND SEAL on the place and date first-written above.

  
**ATTY. MA. CLEOFF L. JAIME**  
NOTARY PUBLIC

UNTIL DECEMBER 31, 2025

ATTORNEY'S ROLL NO. 27802

IBP OR No. 414661/JAN. 10, 2024

PTR NO. PC 8836996 /Jan. 02, 2025/PASAY CITY

Commission No. 24-22 (EXPIRED DECEMBER 31, 2025)

MCLE No. VII-0018402 Issued on - May 20, 2022

VALID UNTIL 14, APRIL 2025

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## CONFIRMATION OF FREE OF CHARGE SYSTEM BASED AMENITIES

This is to confirm that **MSD GODSPEED EXHIBITS CORPORATION** agrees to provide the following amenities to CITEM for IFEX PHILIPPINES 2025, free of charge

| REQUIREMENTS                        | DETAILS                                                                                                                       | DIMENSION                                        | QTY      | REMARKS                         | PLS. CHECK THE BOX |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|----------|---------------------------------|--------------------|
| 1. Registration Area                | Registration Counter<br>Back Wall<br>Storage Area<br>Chairs<br>Waste Bins<br>Power Supply Outlets<br>All Graphic Requirements | 11.00m x 3.00m x 2.50m H                         | 2 lots   | Refer to Annex B for the design | ✓                  |
| 2. Prayer Room / Breastfeeding Room | System Structure with panels<br>Lockable Door<br>Partition for Men and Women                                                  | 6.00m x 2.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |
| 3. Ingress Counter                  | Systems Structure with Panel<br>Barstool<br>Power Supply Outlets<br>Waste Bins<br>Info Systems inside storage                 | 7.00m x 2.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |
| 4. Baggage Counter                  | System Structure with panels<br>Shelving                                                                                      | 6.00m x 2.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |
| 5. Info Board                       | 5 units – spotlight                                                                                                           | 6.00m x 0.50m x 2.50m H                          | 2 units  | Refer to Annex B for the design | ✓                  |
| 6. Lobby Column Cladding            | System Structure<br>4 units – spotlight/structure                                                                             | 2.00m x 1.00m x 2.50m H                          | 2 units  | Refer to Annex B for the design | ✓                  |
| 7. Lobby Column Accent              | System Structure<br>4 units – spotlight/structure                                                                             | 1.00m x 1.00m x 2.50m H                          | 2 units  | Refer to Annex B for the design | ✓                  |
| 8. Interactive Kiosk Backdrop       | System Structure                                                                                                              | 1.00m x 0.50m x 2.50m H                          | 2 units  | Refer to Annex B for the design | ✓                  |
| 9. Storage False Wall               | System Structure Panels                                                                                                       | 1.00m x 1.00m x 2.50m H<br>(See attached design) | 12 units | Refer to Annex B for the design | ✓                  |
| 10. Media Lounge Backdrop           | System Structure                                                                                                              | 4.00m x 0.50m x 2.50m H                          | 1 unit   | Refer to Annex B for the design | ✓                  |
| 11. Seminar Room Backdrop           | System Structure                                                                                                              | 1.00m x 0.50m x 2.50m H                          | 2 units  | Refer to Annex B for the design | ✓                  |
| 12. Welcome Wall                    | System Structure with Panel                                                                                                   | 6.00m x 0.50m x 2.50m H                          | 6 units  | Refer to Annex B for the design | ✓                  |
| 13. Storage                         | System Structure Panels and door                                                                                              | 10.00m x 2.50m x 2.50m H                         | 1 lot    | Refer to Annex B for the design | ✓                  |
| 14. Studio                          | System Structure Panels and door                                                                                              | 6.00m x 3.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |
| 15. Connecting Tunnel Entrance Arch | System Structure with Panels                                                                                                  | 4.00m x 0.50m x 4.00m H                          | 8 units  | Refer to Annex B for the design | ✓                  |
| 16. IFEX Connect Help Desk          | System Structure with Panels                                                                                                  | 2.00m x 3.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |
| 17. Storage Main Hall               | System Structure Panels and door                                                                                              | 7.00m x 3.00m x 2.50m H                          | 2 lots   | Refer to Annex B for the design | ✓                  |
| 18. OBC Area                        | System Structure with Panels                                                                                                  | 5.00m x 3.00m x 2.50m H                          | 1 lot    | Refer to Annex B for the design | ✓                  |

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|                          |                                     |                          |        |                                 |  |
|--------------------------|-------------------------------------|--------------------------|--------|---------------------------------|--|
| 19. Buyers Café          | System Structure Panels and Storage | 9.00m x 9.00m x 2.50m H  | 1 lot  | Refer to Annex B for the design |  |
| 20. Special Area Hall D) | System Structure Panels and Storage | 10.00m x 6.00m x 2.50m H | 2 lots | Refer to Annex B for the design |  |
| 21. Special Area Hall E) | System Structure Panels and Storage | 10.00m x 4.00m x 2.50m H | 1 lot  | Refer to Annex B for the design |  |
| 22. Connecting Tunnel    | System Structure with Panels        | 10.00m x 5.00m x 2.50m H | 1 lot  | Refer to Annex B for the design |  |
| 23. IFEX Kitchen         | System Structure Panels and Storage | 10.00m x 5.00m x 2.50m H | 1 lot  | Refer to Annex B for the design |  |

**Glossary Reference**

Special Setting – An enhanced area w/in the venue that requires more than the basic booth system

Basic Booth – System booth w/ desk, 2 chairs, lights and convenience outlet

Enhanced Booth – Basic Booth w/ Additional Graphics, Fascia and Extended Partitions

Sys – Short for System Based Structure

Fab – Short for Fabricated Item

\*Note: All fabricated materials/graphics will be considered the property of CITEM after use

  
 Winlove D. Campos  
 Signature over Printed Name  
 of Authorized Representative  
 President / MSD Goodspeed Exhibits Corp.  
 Designation Company Name

Date



ANNEX "C"

The total amount to be paid by CITEM shall be based on the following conditions.

| ITEM | PARTICULARS                                                              | QTY/SIZE | Unit  | Unit Cost  | Total           |
|------|--------------------------------------------------------------------------|----------|-------|------------|-----------------|
| I.   | Aluminum Booth Systems                                                   |          |       |            |                 |
| A.   | 3M x 3M Standard Aluminum Booth System – 9SQM (RENTAL)                   | 360.00   | units | 785.00/sqm | 2,543,400.00    |
|      | 9 sqm Dark Gray/Black carpet                                             |          |       |            |                 |
|      | 1 lot Structural frame                                                   |          |       |            |                 |
|      | 1 unit Fascia Board                                                      |          |       |            |                 |
|      | 2 units Chairs                                                           |          |       |            |                 |
|      | 1 unit System Table                                                      |          |       |            |                 |
|      | 3 units Shelves                                                          |          |       |            |                 |
|      | 3 units Spotlights                                                       |          |       |            |                 |
|      | 1 unit 3-gang Electrical Outlet with 300w allotment                      |          |       |            |                 |
|      | 1 unit Trash Bin                                                         |          |       |            |                 |
| B.   | 2M x 3M Standard Booth System – 6SQM (RENTAL)                            | 45.00    | units | 785.00/sqm | 211,950.00      |
|      | 6 sqm Dark Gray/Black carpet                                             |          |       |            |                 |
|      | 1 lot Structural frame                                                   |          |       |            |                 |
|      | 1 unit Fascia Board with Fins                                            |          |       |            |                 |
|      | 2 units Chairs                                                           |          |       |            |                 |
|      | 1 unit System Table                                                      |          |       |            |                 |
|      | 3 units Shelves                                                          |          |       |            |                 |
|      | 3 units Spotlights                                                       |          |       |            |                 |
|      | 1 unit 3-gang Electrical Outlet with 300w allotment                      |          |       |            |                 |
|      | 1 unit Trash Bin                                                         |          |       |            |                 |
| C.   | 2M x 2M Standard Booth System – 4SQM (RENTAL)                            | 194.00   | units | 785.00/sqm | 609,160.00      |
|      | 4 sqm Dark Gray/Black carpet                                             |          |       |            |                 |
|      | 1 lot Structural frame                                                   |          |       |            |                 |
|      | 1 unit Fascia Board with Fins                                            |          |       |            |                 |
|      | 2 units Chairs                                                           |          |       |            |                 |
|      | 1 unit System Table                                                      |          |       |            |                 |
|      | 3 units Shelves                                                          |          |       |            |                 |
|      | 3 units Spotlights                                                       |          |       |            |                 |
|      | 1 unit 3-gang Electrical Outlet with 300w allotment                      |          |       |            |                 |
|      | 1 unit Trash Bin                                                         |          |       |            |                 |
| II.  | Venue Enhancements, Logistics and Incidental Requirements                |          |       |            |                 |
| A.   | LOGISTICS AND SITE WORKS                                                 |          |       |            |                 |
|      | Hauling, Installation, Dismanting and Manpower for the whole requirement | 1        | lot   | 100,000.00 | 100,000.00      |
| B.   | BREAKER REQUIREMENTS (RENTAL)                                            |          |       |            |                 |
|      | b.1 Baggage Counter 20 amps                                              | 1        | unit  | 3,920.00   | 3,920.00        |
|      | b.2 Opening Ceremony 60 amps                                             | 2        | units | 8,400.00   | 16,800.00       |
|      | b.3 Lobby Special Area 20 amps                                           | 2        | units | 3,920.00   | 7,840.00        |
|      | b.4 Main Registration 30 amps                                            | 2        | units | 5,600.00   | 11,200.00       |
|      | b.5 Prayer Room, Pasay Rescue 20 amps                                    | 1        | unit  | 3,920.00   | 3,920.00        |
|      | b.6 Special Areas (Halls A-C) 30 amps                                    | 4        | units | 5,600.00   | 22,400.00       |
|      | b.7 Flavor Finds 30 amps                                                 | 5        | units | 5,600.00   | 28,000.00       |
|      | b.8 Buyers Lounge/Gmart – Main Hall 60 amps                              | 2        | units | 8,400.00   | 16,800.00       |
|      | b.9 Buyers Cafe 60 amps                                                  | 1        | unit  | 8,400.00   | 8,400.00        |
|      | b.10 Partners 30 amps                                                    | 4        | units | 5,600.00   | 22,400.00       |
|      | b.11 Connecting Walkway 30 amps                                          | 2        | units | 5,600.00   | 11,200.00       |
|      | b.12 Special Areas (Hall D) 60 amps                                      | 2        | units | 8,400.00   | 16,800.00       |
|      | b.13 Buyers Lounge (Hall D) 60 amps                                      | 1        | unit  | 8,400.00   | 8,400.00        |
|      | b.14 Studio 60 amps                                                      | 1        | unit  | 8,400.00   | 8,400.00        |
|      | b.15 Concessionaire 60 amps                                              | 1        | unit  | 8,400.00   | 8,400.00        |
|      | b.16 Special Areas (Hall E) 30 amps                                      | 1        | unit  | 5,600.00   | 5,600.00        |
|      | b.17 FEX Kitchen 60 amps                                                 | 4        | units | 8,400.00   | 33,600.00       |
| C.   | CONVENIENCE OUTLET REQUIREMENTS (RENTAL)                                 |          |       |            |                 |
|      | c.1 Baggage Counter                                                      | 2        | sets  | 504.00     | 1,008.00        |
|      | c.2 Prayer Room, Pasay Rescue Area                                       | 2        | sets  | 504.00     | 1,008.00        |
|      | c.3 Main Registration                                                    | 22       | sets  | 504.00     | 11,088.00       |
|      | c.4 Interactive Screen                                                   | 2        | sets  | 504.00     | 1,008.00        |
| D.   | CARPET REQUIREMENTS (RENTAL)                                             |          |       |            |                 |
|      | d.1 Main Registration (11.00m x 3.00m)                                   | 2        | sets  | 12,375.00  | 24,750.00       |
|      | d.2 Prayer Room, Pasay Rescue Area (8.50m x 2.40m)                       | 2        | sets  | 7,650.00   | 15,300.00       |
| E.   | OTHER REQUIREMENTS (RENTAL)                                              |          |       |            |                 |
|      | e.1 Enclosed Tent with water supply, waste water system and accessories  | 4        | sets  | 81,378.00  | 325,512.00      |
|      | e.2 Enclosed Tent only 5.00m x 5.00m                                     | 3        | units | 22,000.00  | 66,000.00       |
|      | e.3 Billboard 9.00m x 8.50m                                              | 1        | unit  | 60,000.00  | 60,000.00       |
|      | TOTAL (VAT Inclusive)                                                    |          |       |            | PHP4,204,264.00 |

Two copies